

TOP 250 GSA VENDORS

Companies reporting the highest sales on the General Services Administration federal supply schedules in fiscal 2007.*

Rank 2007	Company	Contract awards (in millions)
1	(1) Dell Inc.	\$1,034
2	(2) Science Applications International Corp.	904
3	(3) Northrop Grumman Corp.	800
4	(4) Booz Allen Hamilton Inc.	728
5	(10) L-3 Communications Corp. ▲	651
6	(5) IBM Corp. ▼	543
7	(7) CSC	526
8	(8) General Dynamics Corp.	452
9	(25) Harris Corp. ▲	388
10	(9) BearingPoint Inc. ▼	375
11	(12) Lockheed Martin Corp. ▲	346
12	(13) Accenture Ltd. ▲	336
13	(14) CACI International ▲	324
14	(19) Hewlett-Packard Co. ▲	307
15	(11) EDS Corp. ▼	291
16	(16) ManTech Co.	288
17	(17) Xerox Corp.	265
18	(24) Oracle Corp. ▲	258
19	(15) BAE Systems Inc. ▼	245
20	(21) FedEx Corp. ▲	244
21	(23) SRA International ▲	240
22	(6) Corporate Lodging Consultants ▼	233
23	(30) Thales Communications Inc. ▲	232
24	QinetiQ	221
25	(20) immixTechnology Inc. ▼	212
26	(22) Unisys Corp. ▼	211
27	(44) Softmart Government Services Inc. ▲	201
28	(39) Verizon ▲	200
29	(43) AT&T Corp. ▲	195
30	(18) Comstor Corp. ▼	173
31	(31) Herman Miller Inc.	169
32	(33) ASAP Software Express Inc. ▲	163
33	(34) SI International Inc. ▲	158
34	(29) DLT Solutions Inc. ▼	149
35	(26) Mythics Inc. ▼	139
36	(60) Cartus Corp. ▲	132
37	(38) Apptis Inc. ▲	131
38	(64) J. Walter Thompson Co. ▲	130
39	(28) CDW Government Inc. ▼	130
40	(109) Stanley Associates Inc. ▲	128
41	(40) GTSI Corp. ▼	125
42	(63) Deloitte ▲	123
43	(32) Motorola Inc. ▼	121
44	(36) Knoll Inc. ▼	121
45	(53) Wackenhut Corp. ▲	120
46	(48) W.W. Grainger Inc. ▲	118
47	(35) Agilent Technologies Inc. ▼	113
48	(232) ITS Services Inc. ▲	110
49	(37) Perot Systems ▼	107
50	(46) Presidio Networked Solutions ▼	104

Rank 2007	Company	Contract awards (in millions)
51	(47) JHM Research & Development Inc. ▼	103
52	(42) Nortel ▼	101
53	(45) Avaya Inc. ▼	101
54	Primacy Relocation LLC	101
55	(75) Intelligent Decisions Inc. ▲	96
56	(77) CGI Federal Inc. ▲	94
57	(95) Pricewaterhouse Coopers ▲	92
58	(172) Government Acquisitions Inc. ▲	91
59	(51) KPMG ▼	87
60	Emtec Federal Inc.	86
61	(65) Robbins-Gioia LLC ▲	85
62	(50) Logistics Management Institute ▼	84
63	ICF International	83
64	Insight Enterprises	81
65	(49) Interpublic Group ▼	81
66	(72) ESRI ▲	76
67	(105) Sparta Inc. ▲	76
68	(83) BMC Software ▲	76
69	(69) Camber Corp.	75
70	(57) Haworth Inc. ▼	74
71	(58) SecTek Inc. ▼	72
72	EDO Corp.	70
73	(99) Battelle Memorial Institute ▲	68
74	(134) US Investigations Services ▲	67
75	(67) Canon U.S.A. Inc. ▼	66
76	(119) Technical Communities Inc. ▲	66
77	(68) MVM Inc. ▼	64
78	(118) USProtect Corp. ▲	63
79	(54) MTC Technologies Inc. ▼	61
80	(100) Grant Thornton LLP ▲	60
81	(66) Computer Associates International ▼	60
82	Silicon Graphics Inc.	60
83	(108) The HON Co. ▲	59
84	(89) SAP Public Services Inc. ▲	59
85	Jacobs Technology Inc.	58
86	(71) Officemax Inc. ▼	58
87	(62) Merlin International Inc. ▼	58
88	(113) Steelcase Inc. ▲	57
89	(87) Gartner Inc. ▼	57
90	Tetra Tech Inc.	57
91	(78) Office Depot Inc. ▼	56
92	(86) Vion Corp. ▼	55
93	(82) Scitor Corp. ▼	55
94	(73) Cherryroad GT Inc. ▼	54
95	Aviel Systems Inc.	54
96	(88) Tecolote Research Inc. ▼	54
97	(131) Eagle Group International LLC ▲	53
98	(114) MPC-G LLC ▲	53
99	(84) Security Consultants Group Inc. ▼	52
100	(110) CMI Management Inc. ▲	51
101	(130) First Choice Armor & Equipment ▲	50
102	(101) Kimball International Inc. ▼	50
103	(98) Softchoice Corp. ▼	49
104	(80) Tremco Inc. ▼	49
105	URS Corp.	48

Rank 2007	Company	Contract awards (in millions)
106	(176) Pro-Telligent LLC ▲	48
107	(61) RS Information Systems Inc. ▼	48
108	(122) Executive Information Systems LLC ▲	48
109	(157) Telos Corp. ▲	47
110	(136) AEPICO Inc. ▲	47
111	(94) Analytic Services Inc. ▼	47
112	(91) IDSC Holding LLC ▼	47
113	(70) Dynamics Research Corp. ▼	47
114	(117) Akal Security Inc. ▲	47
115	(231) Kipper Tool Co. Inc. ▲	47
116	(139) Information Manufacturing LLC ▲	47
117	(138) Ricoh Americas Corp. ▲	46
118	SLM Corp.	46
119	(59) Prudential Relocation Inc. ▼	46
120	(125) ATS Corp. ▲	46
121	(208) Johnson Controls Inc. ▲	46
122	(188) NCI Information Systems Inc. ▲	45
123	(149) Force 3 Inc. ▲	45
124	(146) Military Personnel Services Corp. ▲	45
125	(127) Dun & Bradstreet Inc. ▲	44
126	(102) Calibre Systems Inc. ▼	44
127	(120) Worldwide Language Resources Inc. ▼	44
128	Alion Science and Technology Corp.	43
129	(124) Home Depot U.S.A. Inc. ▼	43
130	(184) Bart & Associates Inc. ▲	42
131	(97) McNeil Technologies Inc. ▼	42
132	Knight Protective Service Inc.	41
133	(133) Konica Minolta Business Solution	41
134	(104) EMC Corp. ▼	41
135	(123) ARINC Engineering Services LLC ▼	41
136	(81) Coastal International Security Inc. ▼	40
137	Kforce Inc.	40
138	Carahsoft Technology Corp.	40
139	(90) Mine Safety Appliances Co. ▼	40
140	(126) SM Consulting Inc. ▼	40
141	(115) Sybase Inc. ▼	39
142	Laughlin, Marinaccio & Owens Inc.	39
143	(193) Kroll Government Services Inc. ▲	38
144	(103) Gateway Companies Inc. ▼	37
145	(170) Paxton Van Lines Inc. ▲	37
146	(132) Corporate Express Office Products ▼	37
147	Flir Systems Inc.	36
148	(106) Symantec Corp. ▼	36
149	(168) Altarum Institute ▲	36
150	(155) Irving Burton Associates Inc. ▲	36
151	Serco Inc.	36
152	(214) Danya International Inc. ▲	36
153	(197) Acquisition Solutions Inc. ▲	35
154	(135) Diversified Collection Services Inc. ▼	35

Rank 2007	Company	Contract awards (in millions)
155	Four Points Technology LLC	35
156	The Analysis Group	34
157	(143) MSC Industrial Direct Co. Inc. ▼	34
158	(242) InfoReliance Corp. ▲	34
159	Jeskeff Inc.	33
160	(178) Wyle Laboratories Inc. ▲	33
161	Smiths Group PLC	33
162	(163) STG Inc. ▲	33
163	NCO Financial Systems Inc.	33
164	(177) DHL Global Mail ▲	33
165	(151) EC America Inc. ▼	32
166	Tandberg Inc.	32
167	(112) Axiom Resource Management Inc. ▼	32
168	(160) The Centech Group Inc. ▼	31
169	Intergraph Corp.	31
170	Comprehensive Security Services	31
171	(169) Cognos Corp. ▼	31
172	(186) Omniplex World Services Corp. ▲	31
173	Network Equipment Technologies	31
174	ABM Federal Sales Inc.	31
175	Honeywell International	31
176	(198) NCR Government Systems LLC ▲	31
177	SIRVA Relocation LLC	30
178	(85) Raytheon Co. ▼	30
179	(145) Dynamic Systems Inc. ▼	30
180	(220) Eaton Electrical Inc. ▲	30
181	Council for Logistics Research	30
182	ChoicePoint Inc.	30
183	(150) Base-X Inc. ▼	30
184	(165) Siemens ▼	30
185	STG International Inc.	29
186	DRS Technical Services Inc.	29
187	SES Global	29
188	(202) Scientific Research Corp. ▲	29
189	(250) Dynetics Inc. ▲	29
190	(121) Belleville Shoe Manufacturing Co. ▼	28
191	(215) Patriot Technologies Inc. ▲	28
192	(234) Southwest Research Institute ▲	28
193	Cross Match Technologies Inc.	28
194	(216) High Performance Technologies Inc. ▲	28
195	UPS	28
196	(76) Point Blank Body Armor Inc. ▼	28
197	McLane Advanced Technologies LLC	28
198	(206) Paradigm Solutions Corp. ▲	28
199	Atlantic Diving Supply Inc.	28
200	(191) Quantum Research International Inc. ▼	28
201	(201) Van Ru Credit Corp.	27
202	(183) Spectrum Systems Inc. ▼	27
203	(182) Sharp Electronics Corp. ▼	27
204	American Systems Corp.	27

Rank 2007	Company	Contract awards (in millions)
205	(225) Macro International Inc. ▲	27
206	Tyco	27
207	Mainline Information Systems Inc.	26
208	(246) BTAS Inc. ▲	26
209	(196) The MIL Corp. ▼	26
210	Capitol Supply Inc.	26
211	ePlus Inc.	26
212	TeamStaff Inc.	26
213	Staples Inc.	26
214	(181) Allsteel Inc. ▼	26
215	Thomas Group Inc.	26
216	Phillips Corp.	25
217	iQor Inc.	25
218	(192) Arcadis U.S. Inc. ▼	25
219	Buffalo Supply Inc.	25
220	B & H Foto & Electronics Corp.	25
221	(185) Life Fitness Inc. ▼	25
222	(236) Financial Asset Management Systems ▲	24
223	(173) Alaska Structures Inc. ▼	24
224	(161) MCR Federal LLC ▼	24
225	Chemonics International Inc.	24
226	Eyak Technology LLC	24
227	(240) Trimble Navigation Ltd. ▲	24
228	(218) Reed Elsevier Inc. ▼	24
229	(224) ITT Corp. ▼	24
230	Rockwell Collins Inc.	24
231	Hill-Rom Co. Inc.	24
232	The Sherwin-Williams Co.	24
233	i2 Inc.	23
234	QuadraMed Corp.	23
235	Cherokee Information Services	23
236	(230) Intellidyne LLC ▼	23
237	Applera Corp.	23
238	Deere & Co.	23
239	L-1 Identity Solutions	23
240	IIF Data Solutions Inc.	23
241	Stratix Corp.	22
242	Riverside Research Institute	22
243	Planned Systems International	22
244	Teknion LLC	22
245	(237) Base Technologies Inc. ▼	22
246	Software House International	22
247	(244) MKI Systems Inc. ▼	22
248	Parametric Technology Corp.	22
249	Global Computer Enterprises Inc.	22
250	(228) Synnex Corp. ▼	22

Total sales for top 250 GSA vendors **\$22,458**

Total sales on GSA schedules **\$35,758**

*FedSources' data is based on analysis of GSA schedule sales as reported by contractors on GSA's Schedule Sales Query. Company names do not reflect mergers and acquisitions after Sept. 30, 2007.

**Companies with no 2006 ranking were not among the top 250 GSA vendors that year.

SOURCE: FedSources Inc. GRAPHIC BY JOHN HARMAN